

Other Side of the Table Pty Ltd Promotion

("Promotion")

Terms and Conditions

Other Side of the Table Promotion Terms and Conditions

Other Side of the Table promotions ("the Promotion") is provided by Other Side of the Table Pty Ltd (ABN 40 605 187 406) of 5 Warayama Place, Rozelle NSW 2039 ("the Promoter"). These terms and conditions (including without limitation the information on how to enter and the prize giveaway details which we publish in relation to the Promotion) apply to the Promotion.

The terms and conditions below sets out important information about the Other Side of the Table current promotion and the details of prize giveaway offered during the pre-launch of 'Negotiate Your Worth'.

By participating in the promotion entrants agree to be bound by the Conditions. Entries must comply with the Conditions to be valid.

1. ENTRY ELIGIBILITY

(a) Other Side of the Table promotion during the pre-launch of Negotiate your Worth
Entry is open to new and existing customers of Other Side of the Table who make a purchase from www.othersideofthetable.com.au during the identified promotion period. Employees (and immediate family members) of the Promoter and associated agencies/suppliers are ineligible to enter the competition. Participants who are under the age of 18 must seek permission from their parent or guardian.

To enter the Other Side of the Table promotion you must purchase 'Negotiate Your Worth' online at www.othersideofthetable.com.au. All valid purchases will be entered into the prize draw of the identified prize giveaways. Multiple entries are permitted.

2. PROMOTIONAL PERIOD

The promotion period for the prize giveaway promotion is from the 1st of November, 2021 til the 28th of February, 2022 or until 5,000 book are pre-ordered (whichever comes first) from www.othersideofthetable.com.au ("Promotional Period")

3. LOCATION OF DRAW

All Other Side of the Table promotion prize giveaway draws will take place at 5 Warayama Place, Rozelle NSW 2039.

4. NOTIFICATION OF DRAW RESULTS

The final results of the Other Side of the Table promotion will be published on the Other Side of the Table website here. All eligible prize winners will be notified by email and/or mail to confirm their address details and how to collect/receive/redeem their prize(s).

If winners are unable to be contacted within 3 months from the announcement date, there will be no second chance redraw.

5. REPLACEMENT OF PRIZES

If the prize or any part of the prize provided by the Promoter cannot, in the opinion of the Promoter, be provided for any reason, the Promoter reserves the right to provide an alternative prize as that part of the prize being replaced.

6. TRANSFERABILITY OF PRIZES

All prize giveaways are not transferable or exchangeable and cannot be taken in cash.

7. DECISIONS ARE FINAL

The promoter's determination regarding the draw is final and binding on all elements. No correspondence will be entered between the promoter and entrants. The promoter accepts no responsibility for late, lost or misdirected entries or other communications. Entries will be deemed void if illegitimate, forged or manipulated or tampered in any way.

8. MINORS

If a winner is under 18 years of age, the prize will be awarded to winner's parent or guardian.

9. PROMOTION PRIVACY

As a result of you entering the competition, we will collect certain personal information about you, such as your name, email address, postal address and phone number. If you are a prize winner, we may share your personal information with a third party, that being a company who provide the prize for the purpose of organising delivery of your prize.

10. PROMOTER

The promoter is Other Side of the Table Pty Ltd (ABN 40 605 187 406) of 5 Warayama Place, Rozelle NSW 2039

11. AUTHORISATIONS

These conditions constitute the entire agreement between you and us as to its subject matter. By entering the promotion, you accept that this agreement is to be interpreted, and any disputes are to be determined by the courts having jurisdiction in New South Wales, in accordance with the laws in force in New South Wales from time to time.

12. PRIZE GIVEAWAYS & ENTRY ELIGIBILITY NOTES

All prize amounts are stated in Australian Dollars and the total prize pool does not exceed \$3k

Pre-order *Negotiate your Worth* between 1st November 2021 and 28th February, 2022

1. Competition begins 12.00am 1st November and ends at 11.59pm 28th February, 2022, AEST
2. Entrants must purchase *Negotiate Your Worth* by author Sam Trattles from Other Side of the Table during the competition period to receive one of the identified prizes
3. Only entrants with Australian delivery addresses will be eligible to enter the competition. One entry per individual order, where the order includes *Negotiate Your Worth* by author Sam Trattles
4. This is a trade promotion and prizes are awarded based on where the entrant's purchase falls against other purchases:
 - For the first entrant - 1 x Gun for Hire Session with the author and expert negotiator, Sam Trattles
 - For the first 10 entrants – each entrant will be sent the author, Sam Trattles' first book, *I Love Negotiating* – valued at \$29
 - For the first 20 entrants - 50% off the *Business Negotiation Fundamentals* online course - valued at \$475
 - For the first 100 entrants - *Negotiate Your Worth* card series - valued at \$25
 - For the first 500 entrants - Signed copies of *Negotiate Your Worth*
 - For the first 2,500 entrants – Entrants will go in the drawer to participate in the *Conscious Negotiator* five week - peer learning program - valued at \$2,400
 - For the first 5,000 entrants – Each entrant will be given access to a free webinar about Negotiating Your Worth hosted by author Sam Trattles - valued at \$70
5. The total prize pool is valued at \$2,999
6. The winners will be contacted and announced by 14th March, 2022
7. Orders must be current and not cancelled (except by Other Side of the Table) on the date of the draw or in the event of subsequent re-draws to be eligible